



Energy economic context in Turkey: why & how to Combine Tariffs Reform &

Energy Efficiency policy measures, to make both easier!

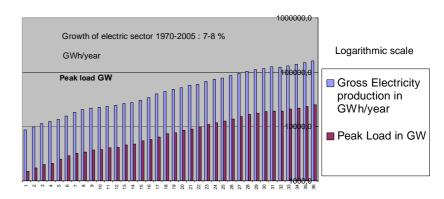
Bernard CORNUT, RTA Closing Event 20 Nov. 2007

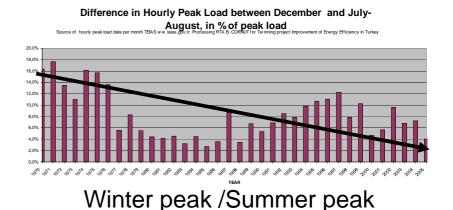
Sequence

- Problems in Supply of Electricity
- Present Tariffs of Electricity
- Uncertain Future in Transition Period
- Policy Options & Risks Mitigation
- Mix of Solutions & Synergy : EIE has something to say...:
- Energy Efficiency must be a key part within the Energy Policy

Electricity: Demand increases but new generation is delayed

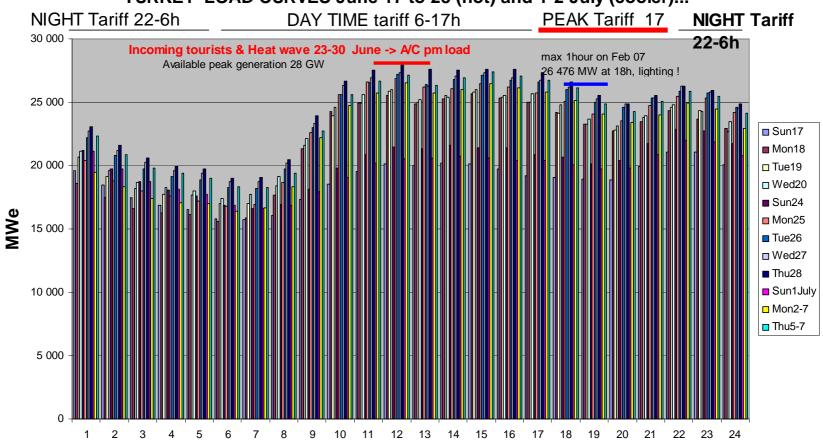
- Demand for electricity increases strongly 8% in kW & kWh (e.g. for air conditioning systems)
- Supply from hydropower was low in 2007 (less rains)
- Summer 2007 showed a shortage of electricity supply and nearly a power crisis
- Some industrial CHP plants are stopped (gas price increased, electricity price unchanged)
- Private electricity producers want to cut production since it is loss making
- According to most suppliers, tariffs are too low





Peak load shifting to summer afternoons due to A/C

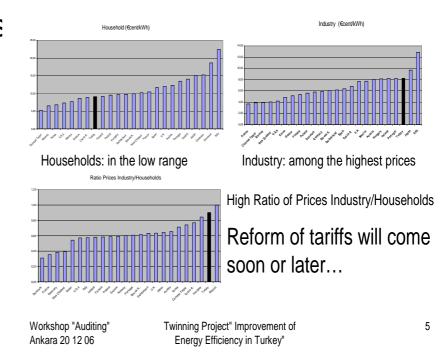
TURKEY' LOAD CURVES June 17 to 28 (hot) and 1-2 July (cooler)...



Present Tariff of electricity

- Electricity price has not increased since 2003.
- It was a political argument during elections (zamsiz!)
- Difference between price for industry & households is too small
- Not raised with inflation, nor raised with increase of oil/gas price
- Households clearly pay too little for energy

Prices of electricity in Turkey & OCDE countries



Uncertain Future in transition period

- Power crises should be avoided
- California crisis had same origin: low tariffs, high generation costs
- Clearly a large need for more electricity generation capacity
- Tariffs need to rise to attract private generation capacity
- Transition period with regulated national tariffs is long & ""after transition"" is not defined

Policy Options & risks mitigation

- Increase of energy prices is difficult (social/political) but now unavoidable
- Easier if combined with reduced consumption by more end use efficiency
- Total energy bill may increase less, and for social cases may remain the same
- Curbing the growth of demand will reduce risks of power cuts

There are Solutions: EIE has something to say... 1/2

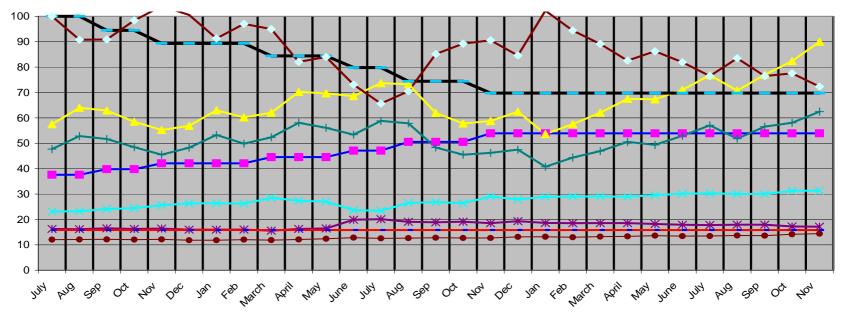
- Combine tariff reform together with Energy efficiency measures, especially for households
- Reform tariff system to regulate demand (power price component – based on kW or kVA - gradually for all users (commercial & residential)= 2 terms
- Change peak hours, consider seasonal periods, lower tariff for consumption up to a ceiling 120?, 150 kWh/month per household) = 2 steps
- Specific measures for low income households?
- Part of the new tariff could be described as an "environmental contribution" allocated to a financial compensation mechanism decentralised at municipal level

There are Solutions: EIE has something to say... 2/2

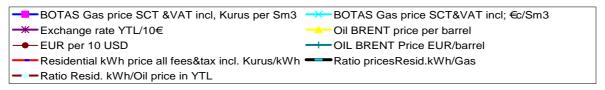
- EIE has expertise & should propose a system with options & parameters to be negotiated, with reference to socio-economic simulations.
- Saving potential rate is similar to the required increase of tariff. Practical low cost actions can be very effective at short term: replacing old fridges, promoting efficient A/C
- Inserting a request for EE initiatives within the ToR of privatization of energy distribution companies is a chance that EIE must promote
- 20 Regional electric distribution Co: at restart of tenders
- Very soon Ankara gas distribution Co privatised
- New gas Co for Municipalities by EMRA tender.

Over the Project' implementation period July 05. to Nov. 07...

ENERGY COST & PRICES DATA over PROJECT PERIOD July 2005 Nov 2007



Month from July 2005 till Nov 2007

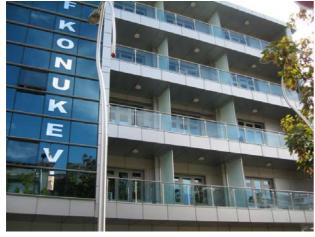


Effect of a change of gas price... on thermal rehabilitation of buildings



During works

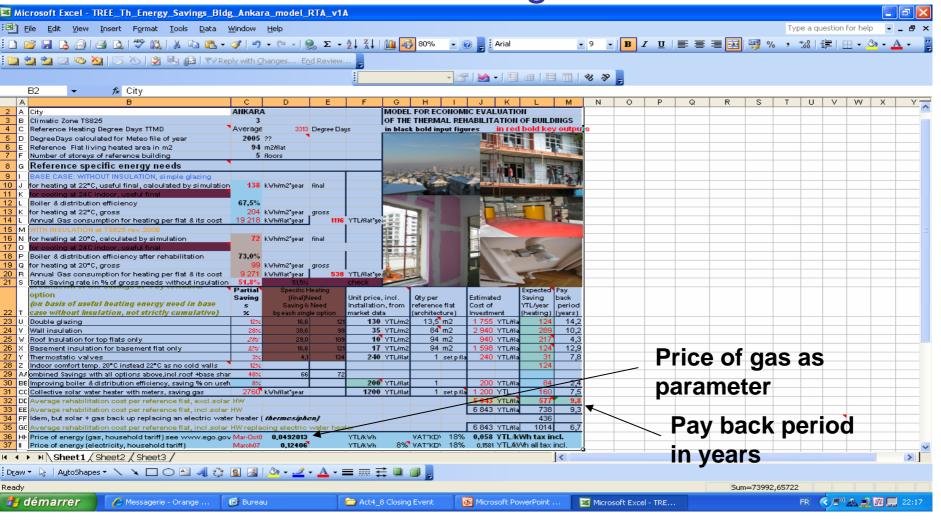




New look & insulated Better Value!



Cost/benefits of thermal rehabilitation of residential buildings in Ankara

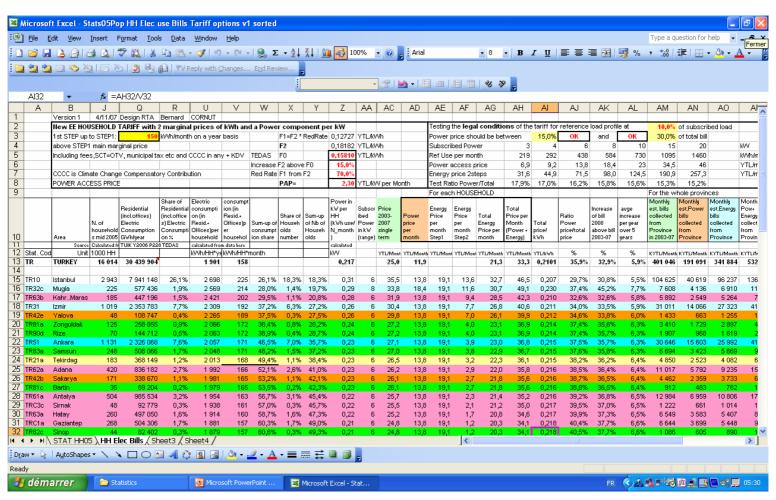


Effects of gas price on thermal rehabilitation of existing buildings

- If Gas price is 4,92
 In Kurus/kWh, as since Nov. 06
- If Gas price is 8,05
 (same increase as oil increased since Nov. 06, from 55 to 90\$/b)

- Pay back period is: 9,8 years
- Nearly no works start
- Pay back period is:
 6 years. Banks may provide loans, people cash, works start, creating local jobs...

Evaluating a new residential electricity tariff, 2 terms, 2 steps

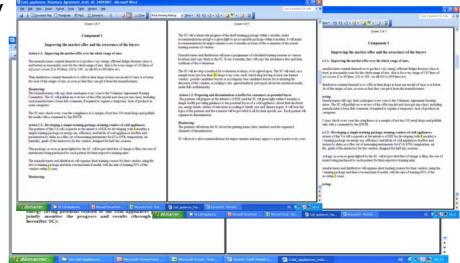


A cost effective measure: replacing big & old fridge-freezers by Class A

- Fridge-Freezers use 30-50% of the households electricity
- Fridge-Freezer life 15-20 years
- Old fridge-freezer uses 2 to 3 times more kWh > new class A
- Identifying the worst ¼ part (big old) & replacing by new class A will save a huge qty of electricity
- A draft voluntary agreement is ready at EIE for discussion between EIE, white appliances association, Union of Municipalities, Consumers protection associations?







Tea or Coffee, Electricity or Gas?

- 800 Watt x 12 mn =0,160 kWh/day or 5 kWh/month
- 60 kWh per year
- X 16 000 000 households
- = 2,56 Millions kWh/day from 6h30 to 8h00 that is:
- 1700 MWe = 2 Ankara peak power load.
- If Gas, no additional electric load...
- and thermos keep it warm !!





Conclusion

- Price are a key signal for consumer behaviour
- The bills are the cheapest way to make aware
- A consistent pricing & taxation policy is a powerful & flexible tool for promoting energy efficiency
- Energy efficiency policy & price policy must go together

